Croghan Colonial Bank Banking Centers

Fremont Main Maumee LPO 419.332.7301 419.794.9399

Fremont Ballville Monroeville 419.355.2361 419.465.2596

Fremont East Norwalk 419.355.2342 419.668.2507

 Fremont North
 Oak Harbor

 419.334.7188
 419.898.5741

Fremont West Oregon 419.355 2352 419.691.6264

 Bellevue
 Port Clinton Catawba

 419.483.2541
 419.732.6150

Clyde Port Clinton Downtown 419.547.9525 419.734.5600

Curtice Tiffin Downtown 419.836.7722 419.447.8777

 Green Springs
 Tiffin Westgate

 419.639.2323
 419.447.2250



QUARTERLY REPORT March 31, 2021



April 2021

Letter to our Shareholders:

2021 1st quarter update includes:

- Net Income totaling \$3,746,000, an increase of 27%
- Quarterly cash dividend of \$0.53 per share, up 8% year-to-date
- Annual Meeting to be held on May 11, 2021
- EVP/CLO Dan Schloemer and SVP/CLO Steve "Chip" VanDette transition
- Pandemic update one year later

I am pleased to announce strong first quarter 2021 results for Croghan. Net income totaled \$3,746,000, which is up \$799,000, or 27% above last year's same period. Net income was \$1.68 per share resulting in a 1.41% ROAA and 11.00% ROAE. The first quarter results were positively affected by the SBA PPP loans and fee income associated with generating these loans. The SBA PPP loan program has been very helpful to many new and existing clients. In addition to positive results from the PPP loans, our home mortgage business continued to benefit from the low rate environment and the corresponding increase in the housing market activity. We also continue to see good results in our Trust and Investment Management services. We have been successful in helping many clients navigate the equity and financial markets which helped with the increased revenue coming from this area.

As I have mentioned in the past, strong earnings allow us to return strong dividends to our shareholders. This quarter we increased our dividend to \$0.53 per share, payable on April 30, 2021, to shareholders of record as of April 9, 2021. The \$0.53 dividend is a \$0.04 increase year over year or an increase of 8%. Our closing price per share on March 31, 2021, was \$54.00 and the annualized dividend yield would equal 3.93%.

As a reminder, the Annual Shareholder Meeting will be held on May 11, 2021. Please refer to the proxy statement or shareholder notice statement for instructions on how to attend this meeting.

I would like to update you on some Management changes that occurred in the first quarter. Dan Schloemer, EVP/Chief Lending Officer, stepped back from his day-to-day duties of this position. He continues to be an employee of the bank assuring a seamless and coordinated transition for our clients. Croghan's new SVP/Chief Lending Officer, Steve "Chip" VanDette, has been with us for over two years and has over 19 years of banking experience. We wish Dan the best as he transitions into retirement later this year, and we are thrilled to watch Chip lead the Croghan lending team to meet the needs of our clients for many years to come.

As we wrap up the 1st quarter of 2021, we acknowledge it has been 12 months of great uncertainty. We are optimistic for the future and believe strong results provide us the opportunity to continue to help our clients and communities regardless of any economic environment or uncertainties which may come.

Kendall Rieman President & CEO







		Year to Date			Year Ended			
Financial Information (unaudited)		3/31/21		3/31/20		12/31/20		12/31/19
CONDENSED STATEMENT OF OPERATION	NS							
Interest income	\$	9,879,000	\$	9,303,000	9	38,583,000	\$	37,590,000
Interest expense		495,000		860,000		2,692,000		4,325,000
Net interest income		9,384,000		8,443,000		35,891,000		33,265,000
Provision for loan losses	_	325,000	_	450,000		2,475,000	_	825,000
Net interest income after provision for loan losses		9,059,000		7,993,000		33,416,000		32,440,000
Other non-interest income		2,046,000		1,603,000		8,290,000		7,243,000
Non-interest expenses		6,551,000		6,068,000		25,122,000		24,673,000
Income before federal income taxes		4,554,000		3,528,000		16,584,000		15,010,000
Federal income taxes		808,000		581,000		2,865,000		2,488,000
Net income	\$	3,746,000	\$	2,947,000	9	13,719,000	\$	12,522,000
PERIOD END BALANCES								
		As of						
		3/31/21		12/31/20				
Cash and cash equivalents	\$	62,529,000	\$	32,461,000				
Securities	\$	270,407,000	\$	234,371,000				
Loans	\$	709,011,000	\$	710,526,000				
Less allowance for loan loss	\$	8,600,000	\$	8,256,000				
Other assets	\$	59,616,000	\$	59,350,000				
Total assets	\$	1,092,963,000	\$	1,028,452,000				
Deposits	\$	897,945,000	\$	814,898,000				
Other liabilities	\$	60,479,000	\$	77,705,000				

\$ 134,539,000

\$1,092,963,000

2.223.253

\$ 135,849,000

\$1,028,452,000

2,230,609

Stockholders' equity

Total liabilities and capital

Common shares outstanding



PER SHARE DATA (BASIC)									
	Year to Date								
	3/31/21		3/31/20						
Net income	\$	1.68	\$	1.31					
Cash dividends declared	\$	0.53	\$	0.49					
Book value	\$	60.51	\$	55.54					
Tangible book value	\$	50.24	\$	45.23					
Closing price	\$	54.00	\$	34.99					

FINANCIAL RATIOS				
	Year to Date			
	3/31/21	3/31/20		
Return on average assets	1.41%	1.34%		
Return on average equity	11.00%	9.39%		
Net interest margin	3.80%	4.18%		
Loans to deposits	78.96%	89.66%		
Average common shares outstanding	2.227.075	2.249.571		

Shareholder Information

Stock Listing:

Ticker symbol: CHBH Find us on the OTCQB Market

Investor Relations:

Amy LeJeune <u>alejeune@croghan.com</u> 419.355.2231 or toll free 1.888.276.4426

Our Website:

www.croghan.com

Follow us:





Board Of Directors Management Team

Kendall Rieman, Jim Bowlus. President/CEO Lead Director

Carrie Dickinson, Mike Allen SVP/CCO

John Caputo

SVP/Sr. Financial Officer

Jim Dunn Monika Lovewell,

Claire Johansen

Dan Lease

Jim Faist

John Hoty

Tom McLaughlin

Al Mehlow

Kendall Rieman

Rick Robertson

Gary Zimmerman

Sarah Zimmerman

Brad Elfring,

SVP/Trust Officer

Steve "Chip" VanDette, SVP/CLO

Carla Waggoner, SVP/Technology & **Operations Officer**

Jodi Albright, **VP/Fremont Regional** Manager

Theresa Elfring, VP/Regional Manager

Wayne Nault,

VP/Sr. Product Manager

Missy Walker, **VP/Retail Operations** Manager

Laura Whipple, VP/Human Resource Manager

Croghan Colonial Bank

Corporate Office

323 Croghan Street Fremont, OH 43420 419.332.7301