## **BOARD OF DIRECTORS**

Jim Bowlus

Lead Director Al Mehlow

Mike Allen

**Kendall Rieman** 

John Hoty

Rick Robertson

Claire Johansen

Gary Zimmerman

Dan Lease

Sarah Zimmerman

Tom McLaughlin

## **MANAGEMENT TEAM**

**Kendall Rieman** 

President/CEO

Carla Waggoner

SVP, COO

Chris Kelly
SVP. CCO

, . . .

Jodi Albright
VP. Regional Mar.

Shannon George

VP, Sr. Commercial Lender

Missy Walker

VP, Retail Operations Mgr.

Brad Elfring SVP. CFO

Chip VanDette

Tracy Baughman

SVP, CIO

Theresa Elfring VP, Regional Mgr.

Wayne Nault VP, Sr. Business

Development Officer

Laura Whipple

VP, HR Mar.

CROGHAN BANCSHARES, INC.



## **QUARTERLY REPORT**

September 30, 2022



## October 2022

Letter to our Shareholders:

2022 3rd quarter update includes:

- Net Income year-to-date totaling \$10,449,000 or \$4.77 per share
- The guarterly cash dividend of \$0.56 per share, up 3% year-to-date
- Interest rate update
- Community involvement

The year-to-date net income through the 3rd quarter came in at \$10,449,000. While this is a decline compared to the same time period of one year ago, it is attributed to the decline of \$2,447,000 in pre-tax PPP fees recognized in 2022 compared to 2021. During 2022, we experienced a large increase to managed rates and market interest rates. This rate increase has brought the 1-4 family mortgage income back down to pre-pandemic levels and much lower than in 2021. However, the higher rate environment has been beneficial to our net interest income. Asset yields have grown more than the cost of liabilities. This, together with the increase in loans of \$58 million through three quarters when adjusting for PPP loan payoffs and year-end one-time events, has had a positive effect to our margin from our running rate at the beginning of the year. The overall credit quality of the portfolio has been excellent and required no allocation to our loan loss provision through the 3rd quarter 2022. We are pleased with our performance and continue to perform well despite the uncertainties in the economy and our nation.

As mentioned, the economy and interest rate increases have presented Croghan with some challenges. With inflation running very high, the Federal Reserve continues to push managed rates higher. The Fed is trying to slow demand for products by raising interest rates. Historically, when the Fed raises rates, demand erodes and in turn slows down the economy. We are continuously monitoring the effects of the rate environment and how it will affect our balance sheet and income statement. Our net interest margin will benefit from higher rates, but we face challenges from slower economic growth and higher expenses, such as employee wages. The rapid increase in rates continues to have a negative impact on book capital. As noted last quarter, the adjustment is a "mark to market" on the security portfolio that is only realized if the securities are sold. We are confident in our ability to manage through these scenarios to be stronger and in a position to benefit when the clouds clear and the economy recovers.

We do continue to maintain high levels of capital which allows us to continue paying dividends to our shareholders. For the third quarter, I am pleased to announce that our dividend amount is \$0.56 per share or an increase year to date of 3%. The dividend is payable on October 31, 2022, to shareholders of record on October 14, 2022.

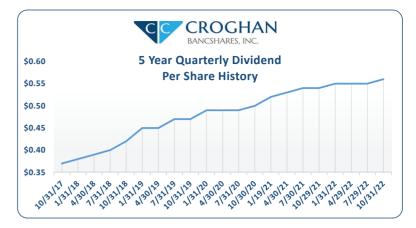
As a community bank, we take pride in our active involvement within the communities we serve. If you are on social media you've likely seen some of what we have been up to. We are proud to have many of our employees actively participate in these community events.

Thank you for your continued support. We look forward to seeing you out in our communities, or please follow us thru Facebook or LinkedIn platforms.

Julas W. Ziems



| Financial Information (unaudited)                   | Year to Date<br>9/30/22 9/30/21 |                 | Three Mor<br>9/30/22 | 9/30/21       |
|---|---------------------------------|-----------------|----------------------|---------------|
| CONDENSED STATEMENT OF OPERATION                    | NS                              |                 |                      |               |
| Interest income                                     | \$ 28,949,000                   | \$ 30,146,000   | \$ 10,242,000        | \$ 10,439,000 |
| Interest expense                                    | 1,113,000                       | 1,385,000       | 386,000              | 434,000       |
| Net interest income                                 | 27,836,000                      | 28,761,000      | 9,856,000            | 10,005,000    |
| Provision for loan losses                           |                                 | 650,000         |                      | 150,000       |
| Net interest income after provision for loan losses | 27,836,000                      | 28,111,000      | 9,856,000            | 9,855,000     |
| Other non-interest income                           | 5,382,000                       | 6,266,000       | 1,742,000            | 1,973,000     |
| Non-interest expenses                               | 20,555,000                      | 20,023,000      | 7,014,000            | 6,739,000     |
| Income before federal income taxes                  | 12,663,000                      | 14,354,000      | 4,584,000            | 5,089,000     |
| Federal income taxes                                | 2,214,000                       | 2,559,000       | 815,000              | 926,000       |
| Net income  | \$ 10,449,000                   | \$ 11,795,000   | \$ 3,769,000         | \$ 4,163,000  |
| PERIOD END BALANCES                                 |                                 |                 |                      |               |
|   | 9/30/22                         | of<br>12/31/21  |                      |               |
|   |                                 |                 |                      |               |
| Cash and cash equivalents                           | \$ 14,368,000                   | \$ 45,801,000   |                      |               |
| Securities  | \$ 338,610,000                  | \$ 364,604,000  |                      |               |
| Loans   | \$ 684,229,000                  | \$ 642,889,000  |                      |               |
| Less allowance for loan loss                        | \$ 8,734,000                    | \$ 8,769,000    |                      |               |
| Other assets  | \$ 79,306,000                   | \$ 67,877,000   |                      |               |
| Total assets  | \$1,107,779,000                 | \$1,112,402,000 |                      |               |
| Deposits  | \$ 934,124,000                  | \$ 908,687,000  |                      |               |
| Other liabilities                                   | \$ 67,906,000                   | \$ 63,659,000   |                      |               |
| Total liabilities                                   | \$1,002,030,000                 | \$ 972,346,000  |                      |               |
| Net valuation allowance-securities                  | \$ (38,484,000)                 | \$ 1,458,000    |                      |               |
| Retained earnings                                   | \$ 113,868,000                  | \$ 107,051,000  |                      |               |
| Other equity  | \$ 30,365,000                   | \$ 31,547,000   |                      |               |
| Total capital                                       | \$ 105,749,000                  | \$ 140,056,000  |                      |               |
| Total liabilities and capital                       | \$1,107,779,000                 | \$1,112,402,000 |                      |               |
| Common shares outstanding                           | 2,180,871                       | 2,198,013       |                      |               |



| PER SHARE DATA (BASIC)  |              |       |      |       |  |
|-------------------------|--------------|-------|------|-------|--|
|                         | Year to Date |       |      |       |  |
|                         | 9/3          | 30/22 | 9/30 | 0/21  |  |
| Net income              | \$           | 4.77  | \$   | 5.31  |  |
| Cash dividends declared | \$           | 1.66  | \$   | 1.61  |  |
| Book value              | \$           | 48.49 | \$   | 63.39 |  |
| Tangible book value     | \$           | 38.16 | \$   | 53.13 |  |
| Closing price           | \$           | 54.20 | \$   | 61.50 |  |

| FINANCIAL RATIOS                  |           |           |  |
|-----------------------------------|-----------|-----------|--|
|                                   | Year to   | Date      |  |
|                                   | 9/30/22   | 9/30/21   |  |
| Return on average assets          | 1.25%     | 1.45%     |  |
| Return on average equity          | 11.23%    | 11.44%    |  |
| Net interest margin               | 3.50%     | 3.81%     |  |
| Loans to deposits                 | 73.25%    | 73.78%    |  |
|                                   |           |           |  |
| Average common shares outstanding | 2,190,683 | 2,222,613 |  |

| SHAREHOLDER INFORMATION              |                     |                                     |  |  |  |
|--------------------------------------|---------------------|-------------------------------------|--|--|--|
| Croghan Colonial Bank                | Stock Listing       | Investor Relations                  |  |  |  |
| 323 Croghan Street Fremont, OH 43420 | Ticker Symbol: CHBH | Amy LeJeune                         |  |  |  |
| 419-332-7301   888-276-4426          | On The OTCQB Market | 419-355-2231   alejeune@croghan.com |  |  |  |